

**HUMAN RIGHTS COMMISSION**

August 24, 2010 – Motion passed to increase membership from seven to nine.

**3 YEAR TERM**

MEMBER	ADDRESS	PHONE #	APPT. DATE	TERM EXPIRATION	TERM #
Rev. David Victoria, Jr.	128 Wagon Wheel Lane, Surfside Beach, SC 29575	215-9995	1/26/16	2/22/2019	5
Bennie Swans	508 Thorton Court, MB, SC 29579	448-3949	1/26/2016	2/22/2019	4
Steve Gamble	7646 Triana Court Myrtle Beach, SC 29572	843-839-3511	11/14/17	11/14/2020	1
David Bennett	4115 Little River Rd., #6F Myrtle Beach, SC 29577	843-333-1014	9-25-18	3-14-2020	1
Miriam L. Berrouët	7650 Enterprise Road Apt C-2 Myrtle Beach, 29588	222-0084 (c)	1/10/2018	2/22/2021	2
Craig McGee <a href="mailto:craig3246@gmail.com">craig3246@gmail.com</a>	3246 Gervais Lane Myrtle Beach, SC 29588	843-283-4820	9-25-18	2/22/2020	1
Pamela Lynn Ray	2157 Burcale Road Myrtle Beach, SC 29579	843-602-1933	9-25-18	9-23-19	1
Janet Hobson, Ph. D	7545 Veneto Court Myrtle Beach, SC 29572	843-449-0117	2/14/17	2/14/2020	1
Veronica B. Walters	1229 38 <sup>th</sup> Avenue #128, MB, SC 29577	843-424-1942	9/10/2013	9/28/2019	2

**NOTE: City Residents are highlighted in blue.**

Rev. David Victoria Jr. and Bennie Swans have resigned as well as their terms expired. We have received resumes from Matthew Hardee (City Resident), Patti Lynn Bongiorno (City Resident), Mark Tagtmeyer (City Resident), Nicole Criss (Non-Resident), Lucas Hazel (Non-Resident), and Cameron Clark (City Resident).

## Jennifer Stanford

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**From:** Steve Gamble <steve@gamblelivingston.com>  
**Sent:** Friday, July 19, 2019 10:41 AM  
**To:** Brenda Bethune; Mary Jeffcoat; Jennifer Stanford  
**Subject:** Applicants for Human Rights Commission  
**Attachments:** Worksheets.pdf

Thank you for allowing extra time for the Human Rights Commission to meet the applicants for the two vacancies on the commission. Most of the applicants attended our July 18, 2019 meeting and we had a short time to interact with them after reviewing their resumes. They were also allowed a short time to introduce themselves and then interact with the commission. We allowed them to stay for the rest of our meeting and be involved in our project of establishing a new mission and vision statement. This was all good interaction. I also did some additional research on the applicants. As you asked, I also informed them that this was a three year commitment and that we meet every third Thursday of the month at 4:30PM.

I personally believe that if we have qualified city residents that apply for openings on commissions, committees or boards that city residents should be given priority when filling those positions over non city residents.

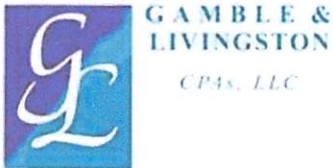
Therefore, I recommend the following two city residents for the appointment to the Human Rights Commission:  
Patti Lynn Bongiorno  
Cameron Clark

And after their consideration then the two following non city residents:  
Lucas Hazle  
Nicole Criss

We will be happy with the decision of the city council. Thank you for allowing us to meet the applicants and provide our input.

Steve Gamble, CPA

[Steve@GambleLivingston.com](mailto:Steve@GambleLivingston.com)  
[www.GambleLivingston.com](http://www.GambleLivingston.com)  
[www.Facebook.com/GambleLivingston](https://www.Facebook.com/GambleLivingston)



(843) 839-3511

"Never Underestimate the Value of a CPA"

## Jennifer Stanford

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**From:** M Hardee <mhardee22@gmail.com>  
**Sent:** Friday, September 7, 2018 9:55 PM  
**To:** John Pedersen  
**Cc:** Jennifer Stanford; Gregg Smith  
**Subject:** Re: Creator and Innovator Social

Good evening Mr Pedersen, I apologize for emailing you so late. I would like to be considered for the vacancy on the planning commission as well. I understand the powers the committee has and would be greatly honored to serve in this capacity. It's my desire to serve this city in some capacity and I feel that this would be a great place to serve. I promise to be nothing but helpful to the city and my only desire is to see progress. Please do not hesitate to contact me and I would urge council to contact me as well and ask any questions they may have.

Thanks- Matt

On Jul 27, 2018, at 6:36 PM, M Hardee <[mhardee22@gmail.com](mailto:mhardee22@gmail.com)> wrote:

I would be willing to serve on the Human Rights Commission. If you need any more info let me know.

Thanks- Matt

On Jul 27, 2018, at 5:09 PM, John Pedersen <[JPedersen@cityofmyrtlebeach.com](mailto:JPedersen@cityofmyrtlebeach.com)> wrote:

Matthew –

I hope that you are doing well. During Tuesday's Council meeting several Councilmembers expressed a desire to have you serve on one of its boards or commissions. We have vacancies on the boards below. May we consider you to be a candidate for either or both? Jennifer Stanford compiles this information, so please hit "reply all" when you respond.

Thank you and have a great weekend!

John

### Chapin Memorial Library

1 Vacancy

### Human Rights

3 Vacancies

\*\*\* WARNING \*\*\* All e-mail correspondence to and from this address may be subject to public disclosure under the South Carolina Freedom of Information Act(FOIA). 2007

# Patti Lynn Bongiorno

215 77<sup>th</sup> Ave N, Ste 912  
Myrtle Beach, SC 29572

PLBongiorno@gmail.com  
Cell: 972-672-8583

## EDUCATION

M.S. Management and Administrative Sciences 2015  
B.A. Interdisciplinary Studies, Summa Cum Laude 2002

University of Texas – Dallas  
University of Texas – Dallas

## EXPERIENCE

- 2019 – Present                      Retired. Serve as substitute teacher at Myrtle Beach High School.
- 2010 to 2019                        Independent Educational Consultant for Learning Different Students
- 1990 to May 2016                **Natural Decision Systems, Inc.** – CEO and Educational Design Consultant  
Research and consulting firm that develops sophisticated analytical software for the real estate accounting and auditing industry, training programs, and change strategies to employ technology based methodologies for audit and internal control.
- 2001 to 2010                        **Bongiorno Books, Inc.** – Founder  
A Social Entrepreneurship founded in the aftermath of September 11, 2001
- Created the *Children of September 11<sup>th</sup> Trilogy*, a collection of books distributed by The Salvation Army to provide comfort to the children most affected.
  - Founded *The Tangled Hearts Project* to advocate for foster children, support adoption, and raise funds for college scholarships
  - Developed Seminars on Adoption, Child Advocacy and The Search for Self
- 1980 – 1989                        **Price Waterhouse** – Manager
- Managed staff and technology initiatives for IBM, Exxon, and AT&T including the design and implementation of computer education curriculum and overseas user support.
- Touche Ross & Co.** – Administrator and Senior Consultant
- Strategic Planning Support, Quantitative Analysis, Writing Proposals, Policy Manuals and System Documentation
  - Responsible for the design and implementation of computer education programs.

## Service

- Writer and Child Advocate including two years with Dallas CASA. Since 2004, actively involved in promoting adoption of foster care children and raising scholarship funds so those who are not adopted can pursue higher education.
- One on one consulting with at-risk youth in support of their individual educational pursuits.

## Published Books

*Where Does a Mom's Love Go?*, 2001, *Grandma, Does God Make Mistakes?*, 2002, *My Dad's Footsteps*, 2002, *Tangled Hearts*, 2004

## United States Patents - Inventor

7,676,427 System and Method of Continuous Assurance – Financial Audit  
7,720,751 System and Method of Continuous Assurance – Internal Control

## Jennifer Stanford

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**From:** markmyrtle@aol.com  
**Sent:** Tuesday, May 28, 2019 10:07 AM  
**To:** Jennifer Stanford  
**Subject:** Re: Human Rights Commission position application  
**Attachments:** Tagtmeyer\_Mark\_Resume\_10.doc

Resume attached....

-----Original Message-----

**From:** markmyrtle <markmyrtle@aol.com>  
**To:** jstanford <jstanford@cityofmyrtlebeach.com>  
**Sent:** Tue, May 28, 2019 10:05 am  
**Subject:** Human Rights Commission position application

Hello,

I would like to rejoin the Human Rights Committee.

I was a committee member from 2015-2016.  
I had to relinquish my position due to conflict of interest when I joined the Myrtle Beach Police Department.

I no longer work for the Myrtle Beach Police Department. I am now a local business owner of Flip Flop Shops Myrtle Beach.

I would like to rejoin this committee position.

Mark Tagtmeyer  
843-231-8877

# MARK TAGTMEYER

509 67th Ave N., Unit R ♦ Myrtle Beach, SC 29572 ♦ (843) 231-8877 ♦ marktagtmeyer@ymail.com

## PROFILE

Experienced individual in multiple industries. Local Business Owner, Supervisory, customer service, money handling, and 911 dispatcher experience.

Local Business Owner of Flip Flop Shops Myrtle Beach.

Former Human Rights Committee member Myrtle Beach (2015).

Versatile IT leader with experience managing and contributing to all phases of the software development life cycle. Well rounded consultant with vast experience in software development, sales, project management, client relationship management, business analysis, quality assurance, and training. Proven knowledge with a range of industries including financial, insurance, government, manufacturing, transportation, and medical. International experience working at customer sites on 6 continents. Adept at directing teams to deliver projects with a 95% on time rating. Comprehensive technical background. Resourceful problem solver. Analytical, flexible, and committed to quality.

## CORE COMPETENCIES

Supervisor	Emergency Level Customer Service	Customer Requirements Analysis
Software Analysis & Development	Service	High Security Responsibilities
Cash Handling Accountability	Project Leadership	
Business Process Reengineering	Risk Management	Object Oriented Analysis & Design
Disaster Recovery & Planning	Change Management	Software Testing/Quality Assurance
Server & Database Administration	IT Security	Technical Writing & Training

## AWARDS AND CERTIFICATIONS

- Database 11g Administrator Certified Associate certification
  - 1ZO-051 Oracle Database 11g: SQL Fundamentals I
- Consultant of the Year (SEER Technologies)
- Founders Day Award for performance (SEER Technologies)
- Video Performance Tribute (Consultec)
- 66 Brainbench.com Certifications
- 3 WebEx Meeting Foundations Certifications

## HIGHLIGHTS OF PROJECT ACCOMPLISHMENTS

### Leadership

- Supervised operations of 6 stores in the Myrtle Beach International Airport including scheduling, cash handling, handling customer satisfaction,
- As a Communications Officer for the Myrtle Beach Police Department, answered emergency and non emergent 911 calls, emergency on scene responses to all fire, medical emergencies, police service desk handling walk in's, detention duties to handle all types of events to include fires, medical emergencies, police matters such as domestic violence and in progress criminal matters such as shootings or shoplifting, and Time critical FBI database maintenance to include wanted and missing people, stolen vehicles, and stolen articles.

- Led installation, configuration, quality assurance and issue resolution with major retailer with SAS Fraud and Compliance Solutions.
- Team leader for Reference subsystem for ICSE project, which maintained system-critical data for ICSE application in Java client, CICS/DB2 environment.
- Led Vehicle Order Management Pilot Project involving CICS/DB2 and Windows clients for major automotive manufacturer. Provided training and support.
- Directed development of Commercial Lending System, including Call Memo, Customer Information, and Customer Relationship projects. Supervised 15-member team. Constructed and tested STC (Store and Forward) interface for processing Customer Relationships of Commercial Loan customers, synchronizing 2 systems virtually real-time with multiple routes for data modification to ensure data integrity.  
Created 30-panel prototype and presented to user community over 3-state area for 7 member banks.
- Contributed to Medicaid Management Information System project, including: architecture development, database design, creation of client-specific application templates, and knowledge transfer. Boosted development productivity via design, implementation, and modification of multiple TurboCycler templates.

#### Application Development

- Performed multiple aspects of the SAS Fraud and Compliance Solutions for multiple financial institutions to include coding, data analysis, and ETL process.
- Improved process for receipt of payments and allocation of funds to appropriate debts as indicated by business rules by creating comprehensive lockbox application.
- Facilitated development and implementation of Retail Lending System, which included Call Memo, Banker's Tickler system, Customer Information, Facilities, Collateral, and Legal Documentation.
- Created legal document preparation and printing system through Seer\*HPS application and JetForm\* Printing.
- Expanded application by adding Norwegian and Danish version by developing additional functionality in AppBuilder-based CoreBank financial application.

#### Conversions & Upgrades

- Evaluated new technologies. Managed upgrades to improve performance and productivity.
- Contributed to numerous conversion projects, including VSE to MVS, COBOL to java, CSP and COOLGEN to Java.
- Enabled flexible deployment strategies on various platforms, architectures, and programming languages by converting existing application from 2-tier (Mainframe/Windows) to 3-tier application (COBOL/CICS/DB2-AppServer-Windows/Java) architecture. Generated and compiled Java version of application.

#### Training

- Provided training for kiosk and store employees new to their positions.
- Provided transfer of knowledge of SAS applications, methods, and procedures to clients and newer SAS employees.
- Conducted several classes on AppBuilder development, code generation (Java, C, and mainframe COBOL), development standards and practices, application architecture, and business analysis.
- Trained and supported external and internal staff in Seer\*HPS Rules code, application layering, prototyping, Seer\*Templates, Batch Processing, 3270 Converse, and use of Window Flow Diagrammer.

### **WORK HISTORY**

#### **OWNER FLIP FLOP SHOPS**

*Owner* (July 2016 = January 2017)

**KELLY SERVICES/APPLE INC**

*Technical Advisor/Customer Support* (February 2017 = June 2018)

**MYRTLE BEACH POLICE DEPARTMENT**

*Communications Officer* (July 2016 = January 2017)

**HUDSON NEWS**

*Supervisor of 6 Stores at Myrtle Beach International Airport* (March 2016 – June 2016)

**SAS INSTITUTE**

*Financial Crimes Solutions Delivery Senior Consultant* (2012 – February 2016)

**SEER TECHNOLOGIES/LEVEL8/BLUE PHOENIX SOLUTIONS**

*Senior Systems Specialist* (1991 – 2012)

**TECHNICAL EXPERTISE**

**Languages:** SAS, C/C++, SQL, PL/SQL, COBOL, JCL, PowerBuilder, HTML, Visual Basic, VB Script, CLIST, Java Script, Java, UNIX Shell Scripting, Crystal Reports, Report Writer Tools, ISPF, REXX , XML, Web Services, AppBuilder (HPS), Oracle SQL Developer, Natural/ADABAS and Magic UniPaas

**Databases:** DB2, Oracle, SQL Server, and Sybase IMS

**Operating Systems:** MS Windows NT/NT Server/2000, AIX, UNIX, IMS/DC, Solaris, and OS 400

**EDUCATION**

**UNIVERSITY OF VIRGINIA**

*Master of Science:* Management Information Systems, 1991

*Bachelor of Arts:* Economics and Psychology, 1989



## Jennifer Stanford

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**From:** Nicole Criss <njc4041@gmail.com>  
**Sent:** Thursday, May 23, 2019 1:11 PM  
**To:** Jennifer Stanford  
**Subject:** Human Rights Commission  
**Attachments:** Resume.docx

I saw a post that there were some positions open on this commission and if interested to submit resume to this email. I would love to serve the city of Myrtle Beach. I am attaching my resume for your review.  
Thank you,

--  
Nicole Criss, MS  
Executive Director, FAVOR Grand Strand  
Office: 843-668-2948  
Cell: 410-459-3477



Virus-free. [www.avg.com](http://www.avg.com)

## **Nicole Criss, MS**

4853 Meadowsweet Dr. Apt 7, Myrtle Beach, SC 29579

(410)459-3477 – njc4041@gmail.com

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**Objective** Utilize my skills along with my lived experience and education to help and advocate for those who are affected by and struggling with the disease of addiction.

**Experience** **Executive Director**

FAVOR Grand Strand, Myrtle Beach, SC

*December 2017 – Present*

Help to establish a recovery center and an emerging Recovery Community Organization (RCO). Create partnerships in the community to advocate for recovery and support those struggling and impacted by the disease of addiction. Create policies and procedures for the RCO that has grown from a new center to now five meetings per week in the center and two satellite meetings in rural areas. Also provide recovery coach services, individual counseling, led group, and part of a training team that trains recovery coaches. Made public appearances, TV interviews, plan/host fundraising events and advocacy events.

**Manager Business Operations**

Johns Hopkins Community Physicians, Baltimore, MD

*August 2009 – January 2010*

Manage all revenue cycle tasks in the business office for 12 community physician practices. Staff of 50 employees including training, evaluation, professional development, hiring and firing.

**Manager Practice Operations**

University Physicians Inc., Baltimore, MD

*2007-July 2009*

Manage all revenue cycle tasks within the scope of the Practice Operations Department which is responsible for all billing for the Department of Surgery, Department of Otorhinolaryngology and Ophthalmology which Performed all

staff evaluations, training, hiring, and professional development for a staff of 20.

**Education**

**Master's Degree in Addiction Studies**

Capella University, Minneapolis, MN

December 2018

Maintained a consistent GPA of 3.5

**Bachelor's Degree in English**

University of Maryland University College, Adelphi, MD

October 2016

As part of my electives, I took master's level education courses.

**Certificate of Merit in Medical Office Administration**

Medix School, Towson, MD

Graduated with honors in 1992

**Additional Training**

**Connecticut Community for Addiction Recovery, Connecticut**

Trained to be a Recovery Coach and received training to train individuals to be Recovery Coaches using CCAR's curriculum.

**Johns Hopkins Hospital, Baltimore MD**

Successfully completed the management development program.

**Associations**

NAADAC member.

**References**

**E. Victor Archambeau, MD, FAVOR Grand Strand**

(843)237-8231, [pidoc@aol.com](mailto:pidoc@aol.com)

**Rich Jones MA, MBA, LCAS, CCS, CDP, FAVOR Greenville**

(864)764-8504, [richj@gavorgeenville.org](mailto:richj@gavorgeenville.org)

**Ann Melvin, PhD, Capella University**  
(618)925-1838, [ANN.MELVIN@capella.edu](mailto:ANN.MELVIN@capella.edu)

## Jennifer Stanford

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**From:** Lucas Hazle <lucas.hazle@gmail.com>  
**Sent:** Thursday, June 6, 2019 3:03 PM  
**To:** Jennifer Stanford  
**Subject:** Interest in committee  
**Attachments:** Lucas Hazle Resume\_2019.pdf

Hello!

My name is Lucas Hazle and I saw some committee vacancies that I'm interested in filling.

The committees that I am most interested in are:

- "Human Rights Committee"
- "Tourism Committee"
- "Waccamaw Regional Council of Governments Board of Directors."

I've been very interested in getting involved with local government and I think that this is a great way to get started. Please review my attached resume and see if any of the above would be a good fit.

Please let me know if you have any questions.

Thanks!

-Lucas Hazle

*305 Pennyroyal Ct.  
MB, SC 29579*

# Lucas Hazle

Lucas.Hazle@gmail.com  
502.269.0021  
Myrtle Beach, SC  
linkedin.com/in/lucashazle

I am a forward-thinking, metrics-driven leader who can manager both large scale operational teams and e-commerce startups. I thrive on developing and executing on long-term strategic and financial plans to deliver scalable and sustainable results for the business. I love working with innovative and fast-paced people while working towards the goal of creating best-in-class experiences for the customer. I'm able to build strong relationships with the retail, technology, finance, marketing, and logistical partners. Additionally, I am able to balance between the unique operational and creative elements of a studio environment.

## EXPERIENCE

### **BestSelf** Product Manager (February 2018 - Present)

- Managing entire new product lifecycle, stock level balancing and inventory P&L
- Leading a team of designers and overseeing Operations Manager
- Owning all relationships with manufacturers and vendors
- Negotiating all terms for new product and replenishment purchase orders
- Responsible for creative asset pipeline: imagery, video, retouch and design
- Advising co-founders on remote team organizational development and championing large-scale change management initiatives
- Outlining, collating, analyzing and reporting on all business critical KPIs



### Senior Studio Manager (October 2014 - February 2018)

- Developed long-term strategic and financial plans and set goals to deliver scalable imaging and video production options for retail teams
- Ensured teams and resources were in place to deliver against defined operational KPIs
- Owned Zappos imaging business relationship with 5 Amazon studios that serviced Zappos
- Planned and managed a \$6.4M P&L
- Assessed long-term capacity needs and developing plans to proactively address gaps
- Collaborated with retail, technology and other support teams to identify and implement imaging innovations within Zappos and Amazon studios
- Mentored and coached a leadership team of 7 managers
- Used A/B testing to identify customer behavior and implement any appropriate changes
- Identified opportunities to improve tools, systems and processes and partnered with development teams to drive innovation
- Delivered on all large-scale projects that involved site design and product imagery or video

### Studio Manager (March 2013 - September 2014)

- Oversaw operations of 60 person on-figure and video production studio
- Grew a strong Zappos culture of "wowing" customers within a self-organized Holacracy structure
- Integrated Amazon imaging operations within Zappos studio ecosystem

- Provided leadership, mentoring, training, development and performance management to operational and creative teams
- Created and evolved all studio KPIs and SLAs to best articulate the studio's health and impact

## **Content Operations Manager** (June 2012 - February 2013)

- Managed operations for 3 Zappos studios, totaling 120 team members
- Planned the relocation of on-figure and video operations from Kentucky to a studio in Las Vegas
- Coordinated the transition and integration of Amazon imaging leadership into 3 Zappos studios
- Solved for multiple logistical issues presented by WMS from operating a stand-alone studio space

## **Video Production Manager** (April 2011 - May 2012)

- Led a team of 22 to produce product description videos that help increase sales, lessen attrition, decrease returns and promote the Zappos culture
- Increased throughput by created scripts that decrease the number of manual touches and decision points within the WMS and video production process
- Developed Zappos' YouTube that resulted in additional adSense revenue and increased conversion rate



## **PROJECTS AND ACHIEVEMENTS**

- Established KPIs and automated reporting at BestSelf.co to correctly showcase company health
- Completely revamped creative asset pipeline for BestSelf.co
- Designed and launched 11 new products for Bestself.co
- Involved with various marketing campaigns; Doorstep, I'm Not a Box, Porta Party, Bay to Breakers, Pawlidays, Zappos at Work, Zappos True Customer Stories adverts
- Wrote, filmed & edited nationally aired commercial for Zappos
- Involved in implementing organizational development change: Holacracy and self-organization
- Contributed heavily in leadership development programs for all of Zappos
- Designed and launched 30K square foot ecommerce studio
- Relocated studio assets and personnel from KY to NV with no dark days
- Created automated time-to-market dashboard to monitor complete imaging pipeline
- Implemented "Single PO" process that reduced time to market by an average of 4 days
- Sponsored, led and participated in 5 Kaizens that reduced cost and increased timeliness
- Implemented 5S standards in studio that resulted in fewer injuries and increased productivity
- Increased studio inbound throughput by 100%
- Reduced Amazon studio's inbound time-to-market by 3 days
- Hired over 60 studio team members for Zappos
- Increased yearly bay average to 81 a bay/day
- 100K spoken videos produced in a single year
- Designed the process that helped create over 350,000 product videos in 7 years
- Increased video throughput by 62% YoY
- Developed mobile studio process to image top 100 footwear brands prior to PO delivery
- A comprehensive understanding of Amazon and Zappos studio logistical and imaging processes

## Jennifer Stanford

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**From:** Cameron Clark <cbrysonclark@gmail.com>  
**Sent:** Tuesday, June 25, 2019 8:33 AM  
**To:** Jennifer Stanford; Brenda Bethune  
**Subject:** Human Rights Commission Applicant  
**Attachments:** CAMERON.docx

To Whom It May Concern,

My name is Cameron Clark and as a Myrtle Beach native I am interested in one of the two available seats on the Human Rights Commission for the city. My interest derives not only from my own personal story but also from my experiences living in Charleston, SC and Washington, DC. I have watched Myrtle Beach grow over the last 26 years of my life and although we are growing the sense of community this city offers is something that has not and should never alter.

Born and raised here in Myrtle Beach with both sides of my family going back generations in the same city; I feel so fortunate to grow up in a place that I believe has had huge contributions to who I am today. As a graduate of Myrtle Beach High School I had the opportunity to create and build relationships with people of all walks of life. It was not until after high school I truly embodied the experiences and reflected on where I came from. When I left Myrtle Beach, I realized there was this disconnect in the "outside" world (I wasn't in Kansas anymore, if you catch my drift) and it was time for me to acknowledge who I really was and learn from those around me and the environment I was living in. I always knew I would return to Myrtle Beach and I always wanted to make sure I brought something valuable back here to hopefully contribute to the growth and energy of my hometown.

I returned to Myrtle Beach about a year and a half ago and have realized this is where I will be for the long-term. I began working for Hilton Grand Vacations when I moved back and have been a high producing Sales Executive for the company since March 2018. It was been an absolute incredible experience being able to speak to so many people visiting the city all hearing all the things people love most about coming here but also I have been fortunate enough to understand perspectives of some that have made valuable suggestions to how we can better as a community. I strive for success both in my career and my personal life and I think I would be a valuable addition to the city and even more to the Human Rights Commission.

I feel getting involved and helping make a difference not only for the city of Myrtle Beach but also for every individual who resides and visits our hometown is what I am here to do. Human Rights are for each and every one of us; no rights are limited to gender, race, sexuality, age social class nor religion. I believe in helping make a difference and I believe in Myrtle Beach, South Carolina.

Kind Regards,

Cameron B. Clark



# Cameron Clark

5815 Longleaf Drive Myrtle Beach, SC 29577

Phone: 843-997-6856 E-Mail: cbrysonclark@gmail.com

## Objective

Dedicated, results-driven and goal oriented sales management professional offering experience in the development and execution of strategies to assist a company or team in driving profitability and revenue growth. Great experience in sales team support, relationship building and obtaining goals with proven ability to surpass objectives and overcome obstacles.

## Experience

### Hilton Grand Vacations, Sales Executive

March 2018-Current

### Assistant Community Director, UDR

July 2017-March 2018

- Manage day-to-day operations
- Resolve resident complaints regarding service and maintenance
- Confer with potential prospects regarding apartment homes, price and renovation options
- Review operational records and reports to project goals and determine profitability
- Assess marketing tools for current and future exposure

### Sales Manager, Handsome Properties

October 2016-June 2017

- Direct and coordinate activities involving marketing of real estate services and products
- Plan and direct staffing, training and performance evaluations to develop and control sales
- Direct, plan and implement policies and objectives to surpass goals and to increase productivity
- Analyze operations to evaluate team performance in meeting goals and to determine areas of program improvement or policy change
- Contact, nurture and close clients to reach weekly, monthly and quarterly goals

### Realtor, KingOne Properties International

June 2015-October 2016

- Maintain knowledge of real estate law, local markets, fair housing laws, types of available mortgages, finance options and government programs
- Monitor fulfillment of purchase contract terms to ensure that they are handled in a timely manner

## Education

### Clemson University

August 2011 – May 2013

- Economics, Bachelors of Arts, Incomplete
- Clemson University's Student Government Freshman Council

### Myrtle Beach High School

August 2007-June 2011

- South Carolina High School Honor's Diploma
- Student Body President, Superintendent's Student Council, President of National Honors Society, Vice President of Key Club, Vice President DECA

## Skills

Microsoft Office. Sales Force. Multiple Listing Services. Social Media Management. Paragon Real Estate.